



**Associate in Applied Science in  
Real Estate to  
Bachelor of Applied Arts and Sciences  
Guided Pathway  
Effective for the 2019-2020 catalog<sup>1</sup>**



**BACHELOR OF APPLIED ARTS & SCIENCES**  
Experience  
Discovery  
Collaboration  
Application

**BUSINESS**



**First Year – Cedar Valley and North Lake College<sup>2</sup>**

FIRST SEMESTER	SECOND SEMESTER
RELE 1301 – Principles of Real Estate I	RELE 1321 – Real Estate Marketing
RELE 1338 – Principles of Real Estate II	RELE 1311 – Law of Contracts
RELE 2301 – Law of Agency	<sup>c</sup> SPCH 1311 – Introduction to Speech Communication (090) <b>OR</b> <sup>c</sup> SPCH 1315 – Public Speaking (090)
BUSI 1301 – Business Principles	RELE 1319 – Real Estate Finance
<sup>c</sup> ENGL 1301 – Composition I (010)	

Total Semester Hours: 15

Total Semester Hours: 12

**Second Year – Cedar Valley and North Lake College**

It's best to apply to UNT a full semester before you plan to transfer. It will help if you submit a copy of this pathway with your application.

FIRST SEMESTER	SECOND SEMESTER
<sup>c</sup> Mathematics Elective* (020)	RELE 1309 – Real Estate Law
RELE 1325 – Real Estate Mathematics	RELE 2380 – Cooperative Education-Real Estate <b>OR</b> RELE 2388 – Internship-Real Estate
<sup>c</sup> PSYC 2301 – General Psychology (080)	ECON 2301 – Principles of Macroeconomics
RELE 1303 – Real Estate Appraisal	RELE 2331 – Real Estate Brokerage
RELE Elective+	RELE 1300 – Contract Forms and Addenda <b>OR</b> RELE 1200 – Contract Forms and Addenda <b>AND</b> RELE 1191 – Special Topics in Real Estate
<sup>c</sup> Humanities/Fine Arts Elective* (040 OR 050)	

Total Semester Hours: 18

Total Semester Hours: 15

**AAS: Real Estate (60 hours)**

You will need to apply for the associate's degree at your community college. Contact your advisor there for more information.

**Third Year Courses – University of North Texas**

FIRST SEMESTER	SECOND SEMESTER
BAAS 3020 - Inquiry and Discovery	BAAS 3000 – Pathways to Civic Engagement
<sup>c</sup> ENGL 1320 – College Writing II (ENGL 1302)	<sup>c</sup> Life and Physical Science
<sup>c</sup> Life and Physical Science	<sup>c</sup> PSCI 2305 – American Gov't: Process & Policies (GOVT 2305)
REAL 2100 – Principles of Real Estate (Conc. 2)	REAL 3100 – Real Estate Agency (Conc. 2)
3XXX-4XXX Concentration 3	3XXX-4XXX Concentration 3

Total Semester Hours: 15

Total Semester Hours: 15

**Fourth Year Courses – University of North Texas**

FIRST SEMESTER	SECOND SEMESTER
<sup>c</sup> Fine Arts course or Humanities if Fine Arts taken in first year.	BAAS 4100 - Managing a 21 <sup>st</sup> Century Career
<sup>c</sup> HIST 2610 – US History to 1865 (HIST 1301)	<sup>c</sup> PSCI 2306 - US and Texas Constitutions and Institutions (GOVT 2306)
<sup>c</sup> Component Area Option 3XXX-4XXX	<sup>c</sup> HIST 2620 – US History since 1865 (HIST 1302)
3XXX-4XXX Concentration 3	3XXX-4XXX Concentration 3
MKTG 3010 – Professional Selling (Conc. 2)	REAL 4200 – Property Management (Conc. 3)

Total Semester Hours: 15

Total Semester Hours: 15

**This is not an official degree plan. Check with an advisor; degree plans may change in later catalogs.**

Part-time students may also follow this sequence. Developmental coursework may be required.

<sup>1</sup> You may use this pathway if you entered one of the seven colleges on or before this date.

<sup>2</sup> Students must earn at least 25% of the credit hours (15 hours) required for graduation through instruction by one of the seven colleges of the DCCCD awarding the degree.

<sup>c</sup> This course counts for the Core Curriculum at any public college or university in Texas.

\* There are several options to fulfill this requirement. See your academic advisor for a specific list.

+ Real Estate Elective course must be selected from the following: MRKG 2333, RELE 1307, RELE 1315, RELE 1323, RELE 1391, RELE 2305, RELE 2381, RELE 2389

You must earn a grade of "C" or better in English 1301 and the selected college-level mathematics course.

(j) Course numbers shown in parentheses are equivalent to these courses at UNT.

Approved: 2019-2020 Guided Pathway

**UNT Concentrations:**

In this plan, one Applied Arts and Science concentration is drawn from the community college coursework. A second is shown for illustration, and a third left open. There are many other possible concentrations that can be selected in consultation with your academic advisor.

For questions about the University portion of this degree plan, contact the UNT Applied Arts and Sciences Office at (940) 369-8129, [baas@unt.edu](mailto:baas@unt.edu) <http://baas.unt.edu>

