



BACHELOR OF APPLIED ARTS & SCIENCES
Experience
Discovery
Collaboration
Application

**AAS in Real Estate Management to
Bachelor of Applied Arts and Sciences
Guided Pathway
Effective for the 2019-2020 Catalog
First Year – Collin College**

FIRST SEMESTER	SECOND SEMESTER
RELE 1300 Contract Forms and Addenda	^c ENGL 1301 Composition I
RELE 1301 Principles of Real Estate I	^c GOVT 2305 Federal Government *
RELE 1311 Law of Contracts	^c Math/Natural Science (see list below) - 3/4 hours
RELE 1319 Real Estate Finance	BMGT 1305 Communication in Mangement
RELE 1338 Principles of Real Estate II	BUSG 2309 Small Business Mgt/Entrepreneurship
RELE 2301 Law of Agency	

Second Year – Collin College

It's best to apply to [University of North Texas a full semester before you plan to transfer. It will help if you submit a copy of this pathway with

FIRST SEMESTER	SECOND SEMESTER
RELE 1321 Real Estate Marketing	^c Speech course (see list below) - 3 hours
^c Economics course (see list below)	^c Humanities/Fine Arts (see list below) - 3 hours
RELE 1325 Real Estate Mathematics	MRKG 1301 Customer Relationship Management
^c HIST 1301 United States History I*	MRKG 2349 Advertising & Sales Promotion (Capstone) OR
^c ENGL 1302 Composition II	RELE 1380 Cooperative Education-Real Estate

AAS: Real Estate

You will need to apply for the associate's degree at your community college. Contact your advisor there for more information.

Third Year – University of North Texas

FIRST SEMESTER	SECOND SEMESTER
BAAS 3020 - Inquiry and Discovery	BAAS 3000 – Pathways to Civic Engagement
^c ENGL 1320 – College Writing II (ENGL 1302)	^c Life and Physical Science, or Math if science course taken in first year.
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REAL 2100 – Principles of Real Estate	REAL 4200 – Property Management
REAL 3100 – Real Estate Agency	MKTG 3010 – Professional Selling

Fourth Year – University of North Texas

FIRST SEMESTER	SECOND SEMESTER
^c Fine Arts course	BAAS 4100 - Managing a 21 st Century Career
Elective Course	^c PSCI 2306 - US and Texas Constitutions and Institutions (GOVT 2306)
^c Component Area Option 3XXX-4XXX	^c HIST 2620 – US History since 1865 (HIST 1302)
3XXX-4XXX Concentration 2	3XXX-4XXX Concentration 2
3XXX-4XXX Concentration 2	3XXX-4XXX Concentration 2

This is not an official degree plan. Check with an advisor; degree plans may change in later catalogs.

Part-time students may also follow this sequence. Developmental coursework may be required.

* You may take a different course to meet this requirement. A specific list is available from your advisor.

^c This course counts for the Core Curriculum at any public college or university in Texas.

() Course numbers shown in parentheses are equivalent to these courses at UNT.

***Collin Options:**

Economics - choose one from: ECON 1301, 2301, 2302

Humanities/Fine Arts - choose one from: ENGL 2322, 2323, 2327, 2328, 2332, 2333, 2342, 2343, HIST 2311, 2312, 2321, 2322, HUMA 1301, PHIL 1301, 1304, 2303, 2306, 2307, 2321, ARTS 1301, 1303, 1304, 1313, DANC 2303, DRAM 1310, 2361, 2362, 2366, MUSI 1306, 1307, 1310

Social and Behavioral Sciences – choose one from: ANTH 2302, 2346, 2351, ECON 2301, 2302, PSYC 2301, SOCI 1301, 1306, GOVT 2305, 2306, HIST 1301, 1302, 2301

Speech – choose one from: SPCH 1311, 1315, 1321

UNT Concentrations:

This plan illustrates one possible concentration. However, there are other possible concentrations that can be selected in conjunction with your academic advisor.

For questions about the University portion of this degree plan, contact the UNT Applied Arts and Sciences Unit Office at (940) 369-8129, baas@unt.edu <http://baas.unt.edu>