

AAS in Business Management Real Estate Specialization to
Bachelor of Applied Arts and Sciences
Guided Pathway
 Effective for the 2019-2020 Catalog

First Year – Central Texas College

| FIRST SEMESTER | SECOND SEMESTER |
|--|-----------------------------------|
| HRPO 1311 Human Relations | ◌MATH 1314, 1332, 1342 or 1414 |
| ◌ENGL 1301 Composition I | MRKG 1311 Principles of Marketing |
| BUSI 1301 Business Principles | BMGT 1325 Office Management |
| ITSC 1309 Integrated Software Applications I OR BCIS 1305 Business Computer Applications | RELE 1406 Real Estate Principles |
| ◌SPCH 1315, 1318, or 1321 | |

Second Year – Central Texas College

It's best to apply to UNT a full semester before you plan to transfer. It will help if you submit a copy of this pathway with your application.

| FIRST SEMESTER | SECOND SEMESTER |
|--|---------------------------------------|
| RELE 2488, BMGT 2488 or 2370 | RELE 1200 Contracts Forms and Addenda |
| ◌ECON 2301 or 2302 | RELE 1219 Real Estate Finance |
| ◌Humanities/Fine Arts Selection* | MRKG 2333 Principles of Selling |
| RELE 1311 Law of Contracts | RELE 1315 Property Management |
| RELE 2301 Law of Agency | RELE 2489 Internship |
| ACCT 2301 Principles of Financial Accounting OR ACNT 1303 Introduction to Accounting I | |

AAS: Business Management Real Estate Specialization

You will need to apply for the associate's degree at your community college. Contact your advisor there for more information.

Third Year – University of North Texas

| FIRST SEMESTER | SECOND SEMESTER |
|---|---|
| BAAS 3020 - Inquiry and Discovery | BAAS 3000 – Pathways to Civic Engagement |
| ◌ENGL 1320 – College Writing II (ENGL 1302) | ◌Life and Physical Science |
| ◌Life and Physical Science | ◌PSCI 2305 – American Gov't: Process & Policies (GOVT 2305) |
| REAL 2100 – Principles of Real Estate (Conc. 2) | REAL 3100 – Real Estate Agency (Conc. 2) |
| 3XXX-4XXX Concentration 3 | 3XXX-4XXX Concentration 3 |

Fourth Year – University of North Texas

| FIRST SEMESTER | SECOND SEMESTER |
|---|--|
| ◌Humanities or Fine Arts course depending on what student took in year 2. 3XXX-4XXX | BAAS 4100 - Managing a 21 st Century Career |
| ◌HIST 2610 – US History to 1865 (HIST 1301) | ◌PSCI 2306 - US and Texas Constitutions and Institutions (GOVT 2306) |
| ◌Component Area Option 3XXX-4XXX | ◌HIST 2620 – US History since 1865 (HIST 1302) |
| 3XXX-4XXX Concentration 3 | 3XXX-4XXX Concentration 3 |
| MKTG 3010 – Professional Selling (Conc. 2) | REAL 4200 – Property Management (Conc. 3) |

This is not an official degree plan. Check with an advisor; degree plans may change in later catalogs.

Part-time students may also follow this sequence. Developmental coursework may be required.

* You may take a different course to meet this requirement. A specific list is available from your advisor.

◌ This course counts for the Core Curriculum at any public college or university in Texas.

() Course numbers shown in parentheses are equivalent to these courses at UNT.

UNT Concentrations:

In this plan, one Applied Arts and Science concentration is drawn from the community college coursework. A second is shown for illustration, and a third left open. There are many other possible concentrations that can be selected in consultation with your academic advisor.