

**AA –Business Administration to Bachelor of Business Administration
in Marketing
Guided Pathway
Effective for the 2019-2020 Catalog**

First Year – Del Mar College

| FIRST SEMESTER | SECOND SEMESTER |
|---|--|
| ◌ENGL 1301 Composition I | BCIS 1305 Business Computer Information Systems |
| BUSI 1301 Business Principles | ◌MATH 1325 Mathematics for Business and Social Sciences II |
| ◌Communications (SPCH) Core Elective | ◌ECON 2301 Principles of Macroeconomics |
| ◌American History Core Elective | ◌American History Core Elective |
| ◌MATH 1324 Mathematics for Business and Social Sciences I | ◌Social and Behavioral Sciences Core Elective |

Total Semester Hours: 15

Total Semester Hours: 15

Second Year – Del Mar College

It's best to apply to UNT a full semester before you plan to transfer. It will help if you submit a copy of this pathway with your application.

| FIRST SEMESTER | SECOND SEMESTER |
|--|--|
| ◌Language, Philosophy, and Culture Core Elective | ACCT 2302 Principles of Managerial Accounting |
| ACCT 2301 Principles of Financial Accounting | BUSI 2305 Business Statistics |
| ◌GOVT 2305 Federal Government: Federal Constitution and Topics | ◌GOVT 2306 Texas Government: Texas Constitution and Topics |
| ◌ECON 2302 Principles of Microeconomics | ◌Creative Arts Core Elective |
| ◌Life and Physical Sciences Core Elective | ◌Life and Physical Sciences Core Elective |

Total Semester Hours: 15

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AA: Business Administration

You will need to apply for the associate's degree at your community college. Contact your advisor there for more information.

Third Year – University of North Texas at Frisco

Students must fulfill UNT admissions requirements which can be found on the UNT website.

UNT Ryan College of Business Students must also complete ECON 2302, MATH 1325, and SPCH 1315 or SPCH 132, and MATH 1342. If not taken at the community college, these courses would need to be taken at the university.

| FIRST SEMESTER | SECOND SEMESTER |
|--|---|
| MKTG 3010 Professional Selling (3 CH) | MKTG 3710 Marketing Research & Analytics (3 CH) |
| MKTG 3650 Foundations of Marketing Practices (3 CH) | MKTG 4120 Consumer Behavior (3 CH) |
| MKTG 3700 Marketing Metrics (3 CH) | MGMT 3720 Organizational Behavior (3 CH) |
| DSCI 3710 Business Statistics with Spreadsheets (3 CH) | FINA 3770 Finance (3 CH) |
| BUSI 3660 Professional Speaking, Writing and Presentation (3 CH) | BUSI 2200 Professional Development II (1 CH) |
| BUSI 1200 Professional Development I (1 CH) | Free Elective, as needed (1 CH) |

Total Semester Hours: 16

Total Semester Hours: 14

Fourth Year – University of North Texas at Frisco

| FIRST SEMESTER | SECOND SEMESTER |
|---|---|
| LSCM 3960 Logistics and Supply Chain Mgmt (3 CH) | MKTG 3881 Personal Professional Behavior (1 CH) |
| BLAW 3430 Legal and Ethical Environment of Business (3 CH) | MKTG 4890 Applied Marketing Problems (3 CH) |
| BCIS 3610 Basic Information Systems (3 CH) | MKTG 4330 Strategic Brand Management (3 CH) |
| MKTG 4520 Marketing Channels and Strategic Partnerships (3 CH) (ONLINE) | MKTG 3660 Advertising Mgmt (3 CH) (ONLINE) |
| MKTG 4280 Global MKTG Issues and Practices (3 CH) | BUSI 4940 Business Policy (3 CH) |

Total Semester Hours: 15

Total Semester Hours: 13

This is not an official degree plan. Check with an advisor; degree plans may change in later catalogs.

UNT at Frisco course rotation subject to change.

Part-time students may also follow this sequence. Developmental coursework may be required.

* You may take a different course to meet this requirement. A specific list is available from your advisor.

◌ This course counts for the Core Curriculum at any public college or university in Texas.

() Course numbers shown in parentheses are equivalent to these courses at UNT.

For questions about the University portion of this pathway,
Contact the **UNT at Frisco Transfer Generalist Academic Advising Office** at (972) 668-7100 or UNTFrisco.Advising@unt.edu.